# **Investment Management Certificate Program (IMCP)**

# University of Wisconsin-Milwaukee Lubar School of Business

www.lubar.uwm.edu/IMCP

# Class of 2018 Resume Packet:

Kody Babler
Justin Brant
Kimberly Geary
Philip Godager
Alyssabeth Goodrich
Jacob Hornak
Brian Lee
Daniel Macek
Christian Pacheco
Mitchell Rzentkowski
Carl Schemm
Gurcharan Singh
Andrew Stott
Peter Wycklendt
Karissa Zanoni

Contact Information: Director: G. Kevin Spellman, CFA, PhD 608-334-2110; spellman@uwm.edu

# KODY A. BÄBLER

2728 N. Maryland Ave. • Milwaukee, WI 53211 • (920) 204-9943 • kababler@uwm.edu

#### **EDUCATION:**

#### University of Wisconsin - Milwaukee

Bachelor of Business Administration Graduation: May 2018

Major: Finance Minor: Economics GPA: 3.5 IMCP GPA: 4.0

Dean's Honor List: Spring 2017, Fall 2017

Investment Management Certificate Program (lubar.uwm.edu/IMCP, a 21-month CFA University Affiliate Program)

- Learn analyst skills, manage \$7 mil. portfolio of real money, and perform various duties for investment firm
- Monitor and rebalance portfolios, and analyze and pitch individual securities over multiple asset classes

Financing 100% of living expenses through employment while a full-time student

#### PROFESSIONAL EXPERIENCE:

### Physicians Realty Trust (NYSE:DOC)

Credit Intern

Milwaukee, WI January 2018–Present

- Evaluate, spread, and analyze DOC tenant financial statements and leases
- Develop credit ratings for DOC tenants, compare ratings to that of S&P, Moody's, and Fitch
- Conduct industry research, review and analyze quarterly earnings and expectations for DOC and its competitors
- Analyze S&P Cap IQ demographic data, develop models comparing DOC properties to competitors

### Manning & Napier (NYSE: MN)

Research Intern – Technology, Healthcare

Rochester, NY June 2017–August 2017

- Generated and implemented investment ideas based on core strategies of the firm
- Developed financial models and forecasts, conducted valuation analysis, pitched recommendations
- · Provided analysis of several domestic and international securities within technology and healthcare industries
- Conducted research on multiple equities, contributing to portfolio allocation decisions
- Utilized research of sell-side analysts to supplement individual research findings

#### **Dana Investment Advisors**

Brookfield, WI

Fixed Income/Equity Research Intern

February 2017-June 2017

- Executed investment strategies and asset allocation within US investment grade fixed income space
- Traded all fixed income securities, balanced multiple portfolios, designed optimal allocation strategies
- Provided effective management of multi-asset portfolios ensuring strict adherence to client investment objectives

### Northwestern Mutual M

Distribution Finance Management Intern

Milwaukee, WI January 2017–May 2017

- Prepared credit ratings for network offices, evaluated metrics, strategized improvements with managing directors
- Analyzed financial statements, prepared budgeting and projection materials for network offices
- Reported monthly financial statements of all network offices, analyzed financial projections to actual results

#### U.S. Bancorp

Milwaukee, WI

Staff Auditor Intern

June 2016–August 2016

- · Produced autonomous audit report, prepared reports for audit committee, evaluated and tested internal controls
- Collaborated directly with Ernst & Young, provided assurance over scope of audit work, completed fieldwork

### **Norscot Group**

Mequon, WI

Accounting Intern

February 2016-June 2016

• Provided ancillary accounting work, created financial statements in preparation for audit, posted journal entries

#### **TECHNICAL SKILLS:**

- Bloomberg Certified, FactSet, Excel, Access, VBA, EVADimensions, Oracle, Netsuite, and S&P Capital IQ
- Language skills: English, Spanish, American Sign Language, Catalan

### **ACTIVITIES:**

- Elmbrook Humane Society Portfolio Project
- Public Service Commission of Wisconsin Projected Cost of Capital
- January 2017–May 2017 November 2016

January 2017-Present

• Amplify Trading – Trading the News & Market Fundamentals

November 2010

• Adirondack Funds – Small Cap Fund Portfolio Competition

October 2016–April 2017

- UWM Student Investment Club Consumer Discretionary Analyst
- September 2015–Present
- Children's Miracle Network Dance Marathon, Milwaukee Chapter Founder
- December 2014–December 2015

Interests: FC Barcelona, Green Bay Packers, Hiking, Music, Snowboarding, Travel

# **JUSTIN BRANT**

3369 N Cramer St• Milwaukee WI 53211 • (414) 254-4698 • jmbrant@uwm.edu

#### **EDUCATION:**

# <u>University of Wisconsin – Milwaukee</u>

Bachelor of Business Administration Anticipated Graduation: May 2018

Major: Finance

Minor: Political Science Cumulative GPA: 3.5/4.00 Dean's Honor List: 2017

Investment Management Certificate Program (21-Months) (lubar.uwm.edu/IMCP)

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- Analyze individual securities over multiple asset classes
- Monitor and rebalance portfolios of real money
- Report performance and attribution to both internal and external investment boards for over \$7 million of cumulative AUM

Finance 100% of tuition/living expenses through military benefits and employment while a full-time student

### PROFESSIONAL EXPERIENCE:

# Northwestern Mutual Investment Management Company, LLC

Milwaukee, WI

Public Investments Intern

February 2017-August 2017

- Gained exposure to Investment Grade and High Yield teams, managing over \$100 billion in securities
- Updated management through presenting credit outlooks for several emerging markets countries
- Met with industry consultants and sell side analysts to discuss financial and production expectations, macro trends and investment opportunities, and analyzed over 15 companies

# **UWM Military and Veterans Resource Center**

Milwaukee, WI

Project Assistant

**July 2015–December 2017** 

- Assisted in the foundation and continued operation of the University of Wisconsin's Project 22, a program intended to spread awareness of the issue of veteran suicide and provide veterans with services to assist them with post-traumatic stress and depression
- Supported specialist who is involved with day-to-day operations of the resource center

# **United States Marine Corps**

1833 AAV Crewman, 0932 Marksmanship Coach, Sergeant E-5

Deployed to Afghanistan

Various Bases/ Locations July 2010–July 2014 October 2012 to May 2013

- Maintained full accountability for supervision, training, and outcome success of multiple Marines
- Managed projects including personnel, and assets worth over \$2 million
- Managed training operations in conjunction with higher management
- Instructed, qualified, and requalified over 100 Marines on various technical competencies

#### **TECHNICAL SKILLS:**

- FactSet and Bloomberg
- Microsoft Excel, Word, and PowerPoint

### **OTHER ACTIVITIES:**

• Student Investment Club-Assistant Portfolio Manager

Fall 2017-Present

- o Monitor and rebalance portfolio with \$70,000 of cumulative AUM
- Student Investment Club-Treasurer

Fall 2015-Spring 2017

- Manage club finances and create financial statements
- Student Veterans of America-UW Milwaukee Chapter-Treasurer

**Spring 2016-Fall 2016** 

- o Manage club finances and create financial statements
- Study Abroad June 2015
  - o Traveled to New York City to participate in the United Nations Summer Seminar
- CFA-Level 1 Candidate

# KIMBERLY GEARY

3237 N. Oakland Ave • Milwaukee WI 53211 • (715) 803-3862 • kgeary@uwm.edu

#### **EDUCATION:**

# University of Wisconsin - Milwaukee

**Bachelor of Business Administration Anticipated Graduation: May 2018** 

Major: Finance

Cumulative GPA: 3.47 Dean's Honor List: 2014

Investment Management Certificate Program (21-Months) (lubar.uwm.edu/IMCP)

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Finance 75% of tuition/living expenses through employment while a full-time student

#### PROFESSIONAL EXPERIENCE:

Robert W. Baird Milwaukee, WI November 2016–Present

Intern

- Support team through accounting journal entries, quarterly statement preparation, and training
- Learn valuable system knowledge through utilizing Accounting, Report Wizard, Excel, DataExchange website, and Sungard Investran website to create, update, and send financial statements to clients
- Sharpened professional skills through creating and emailing private equity partners and their project companies quarterly invoices as billing intern
- Intern case competition runner up

Apple Retail Glendale, WI

Technical Specialist

December 2014-November 2016

- Utilized great communication and interpersonal skills to assist customers with computer and phone repairs
- Gained experience meeting deadlines and multitasking through working in a fast paced, high intensity environment
- Received personal customer complements on my high attention to detail and understanding of technology

#### **TECHNICAL SKILLS:**

- Investran Reporting and PeopleSoft
- Bloomberg and FactSet
- Microsoft Excel, Word, PowerPoint

#### **OTHER ACTIVITIES:**

Waterski Club-Team Captain

January 2016–December 2016

- Assisted in organizing events and participated in biweekly Sports Club meetings
- Represented team in USA Waterski meeting, and vote on national bylaws

Abroad Studies June 2016-August 2016

- Summer semester (five weeks) in South Korea studying management skills
- Learned valuable information on variances in culture related to both business and nonbusiness behaviors
- Coordinated farewell banquet activities and as Microphone Controller

# PHILIP GODAGER

1443 N. 53<sup>rd</sup> St • Milwaukee WI 53208 • (414) 491-3827 • PGodager@live.com

#### **EDUCATION:**

### <u>University of Wisconsin – Milwaukee</u>

**Bachelor of Business Administration** 

Major: Finance

Cumulative GPA: 3.78/4.00

Dean's Honor List: 2014, 2015, 2016, 2017

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### **PROFESSIONAL EXPERIENCE:**

# Alpha Investment Consulting Group, LLC.

Research Analyst Intern

Milwaukee, WI March 2017–Present

**Anticipated Graduation: May 2018** 

- Participate in conducting manager due diligence through in-person and telephonic meetings
- Compile and assess fund performance and investment style by asset class
- Research, analyze, and present independently generated market statistics for internal use and client communications

AT&T Glendale, WI

Sales Support Representative

May 2016–April 2017

- Develop and implement workflow management procedures with Microsoft Word and Excel to eliminate waste and maximize store productivity
- Maintain back office financial operations and process paperwork according to company policy
- Account for more than \$2M of yearly inventory and over \$10K in daily cash bank deposits

Retail Sales Consultant

October 2014-April 2016

- Facilitate customers politely and professionally while managing the sales process to increase company revenues, reputation, and customer satisfaction
- Conducted new hire orientation and training and assisted in managerial duties

# U.S. Army

Joint Base Lewis-McChord, WA

Human Intelligence Collector

**April 2011–June 2014** 

- Conducted over 50 meetings with civilians and service members leading to the production of over 200 administrative and information reports, resulting in the increased safety of friendly forces
- Developed and conducted several classes for peers regarding interpersonal relationships, time management, report writing, research and preparation, PowerPoint production, and analytic skill building
- Certified to conduct Military Source Operations Level 2
- Awarded two Army Commendation Medals, an Army Achievement Medal, and a Good Conduct Medal
- Authorized Top Secret-Sensitive Compartmentalized Information (TS-SCI) clearance

#### **TECHNICAL SKILLS:**

- Bloomberg, EVA Express, and FactSet
- Microsoft Excel, Word, PowerPoint, VBA Programming

#### **OTHER ACTIVITIES:**

- Student Investment Club
- CFA Level 1 Candidate

March 2016-Present

# ALYSSABETH GOODRICH

Milwaukee WI 53211 • (920) 562-2976 • goodri24@uwm.edu

**June 2018** CFA Level I Candidate

### **EDUCATION:**

# University of Wisconsin - Milwaukee

**Bachelor of Business Administration Anticipated Graduation: May 2018** 

Major: Finance Major GPA: 3.5/4.0 Cumulative GPA: 3.4/4.0

Dean's Honor List: 2014, 2016, 2017

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#### PROFESSIONAL EXPERIENCE:

### **Hogan Financial Management**

Private Wealth Intern

Milwaukee, WI March 2017-Present

- Partner with financial advisory team to update client files
- Create internal and client-facing reports
- Streamline processes to remove inefficiencies
- Research projects to improve planning strategies
- Review client portfolios and analyze potential investments

### Office of Undergraduate Admissions- UW-Milwaukee

Milwaukee, WI

Student Outreach Assistant

August 2015-September 2017

- Guided future students and parents through the application process
- Assisted current students with a variety of needs
- Maintained call records

### **Shopko Eye Care Center**

Certified Optician

Green Bay, WI August 2013-January 2017

- Played a critical role in ensuring a patient focused experience
- Performed prescreening test and complete follow up assessment with patients after their examination
- Assisted with frame and lens selection base on patients' lifestyles and prescription needs
- Responsible for accurate sales, billing, and insurance processing

### **TECHNICAL SKILLS:**

- Bloomberg, Factset, Axioma and Barra
- Microsoft Excel, Word, and PowerPoint
- Visual Basics for Applications
- Google Analytics
- ICD-10 Coding
- **Technical Support**

### **OTHER ACTIVITIES:**

Children's Hospital of Wisconsin - NICU Inpatient Care Volunteer LYFT Campus Ambassador

March 2017 **Fall 2017** 

Deloitte FanTAXtic Competition

November 2015

- Placed first in the regional competition against 9 locals teams
  - Traveled to Dallas, TX to participate in the national competition

January 2016

### JACOB HORNAK

7616 3 Mile Road Franksville, WI 53126 • 262-210-4195 • jthornak@uwm.edu

#### **EDUCATION**

# <u>University of Wisconsin-Milwaukee</u> Bachelor of Business Administration

**Anticipated Graduation: May 2018** 

Major: Finance

Cumulative GPA: 3.87/4.00 Dean's Honors List: 2016

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# **University of Wisconsin-Parkside**

Kenosha, WI

Milwaukee, WI

2013-2015

Major: General Studies Cumulative GPA: 3.83/4.00 Dean's Honors List: 2013-2015

#### PROFESSIONAL EXPERIENCE:

# **McCarthy Grittinger Financial Group**

Milwaukee, WI

Financial Planning Intern

June 2017–Present

- Develop and utilize model to analyze client legacy holdings to determine potential trades
- Research and provide material for quarterly client newsletter
- Input and ensure consistent client information across various databases
- Study portfolio theory, tax planning, and estate planning

# Living As A Leader

Brookfield, WI

Entrepreneurship Intern

September–December 2016

- Write formal documents such as BizTimes article, marketing newsletters, book summary for website
- Provide development support for implementation of new leadership development blog
- Research potential target market and provide outreach via phone and email

Menards Racine, WI

Sales Associate

**March 2015–August 2016** 

- Ensure guest satisfaction while executing strategic sales process with focus on add-on sales
- Utilize organizational computer system for inventory, product information, ordering, and shipping
- Merchandise to maximize sales, verify inventory counts, and handle stock upkeep

# **Evolve Concepts**

Union Grove, WI

Fabricator and Production Assistant

**January 2011–2015** 

• Fabricate and provide production support for experiential marketing campaigns

### **TECHNICAL SKILLS**

- FactSet, Bloomberg, Morningstar Principia, Portfolio Center, Tamarac Advisor Rebalancing
- Microsoft Word, Excel, and PowerPoint
- Junxure, Salesforce, MailChimp, Constant Contact, VerticalResponse

### **OTHER ACTIVITIES**

• FPA member-read Journal of Financial Planning, forum, and attend events January 2017-Present

• Actively read and create book reflection blog post after every book

August 2015–Present

• Provide comprehensive drum lessons on technique, theory, and reading

June 2017–Present

# **BRIAN LEE**

1550 N Edison Street • Milwaukee, WI 53202 • (262) 397-7682 • Lee526@uwm.edu

#### **EDUCATION:**

# University of Wisconsin - Milwaukee

Master of Science in Management: Financial Analysis **Anticipated Graduation: May 2018** 

Major: Financial Analysis Cumulative GPA: 3.76/4.00

Investment Management Certificate Program (21-Months) (lubar.uwm.edu/IMCP)

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### **University of Wisconsin – Whitewater**

# **Bachelors of Business Administration**

September 2010-June 2015

Major: Finance with Real Estate emphasis & Marketing

Cumulative GPA: 3.27/4.00

Dean's Honor List: 2010, 2014, 2015

Financial Analysis with Bloomberg, Morningstar, and Excel

• Course provided experience with financial software to perform financial analysis and create financial documents

# **PROFESSIONAL EXPERIENCE:**

#### **Riverwater Partners LLC**

Milwaukee, WI

Research Intern June 2017 – Present

• Perform multi-cap fundamental equity analysis utilizing the Riverwater Three Pillar Approach

• Meet with multiple management teams, perform research, develop models, and pitch stocks

**Commercial Bank** Whitewater, WI

Bank Teller

**December 2011 - June 2012** 

- Assisted bank customers with opening new accounts and closing old accounts
- Acted to promote bank products: debit cards, special savings accounts, and certificates of deposit

Lee Precision Inc. Hartford, WI

CNC Operator / Data Entry

November 2009 - June 2017

- CNC (computer numerically controlled) operation and maintenance
- Data analysis of reloading data and measurements to be entered into modern reloading database

### **TECHNICAL SKILLS:**

- Bloomberg
- FactSet
- Microsoft Excel, Word, PowerPoint, and Access
- CFA Level I Candidate

#### **OTHER ACTIVITIES:**

• Participant in CFA Competition

2017

- o Created a paper and presented a pitch for Marcus Corporation
- **Certified Private Pilot**

o Continuing with training for helicopter and high-performance aircraft

Participant in ACG Cup Competition

2016

- - o Created and presented a pitch for an M&A case-based competition
- **Active Management of Personal Investment Portfolio**

2010-Present

2006-Present

o Investing personal funds with steady growth

# DANIEL MACEK

4566 W Deer Run Dr #204 • Milwaukee, WI 53223 • (262) 416-8220 • dhmacek@uwm.edu

### **EDUCATION:**

### University of Wisconsin-Milwaukee

**Bachelor of Business Administration Anticipated Graduation: May 2018** 

Majors: Finance and Accounting

Cumulative GPA: 3.3 Finance GPA: 3.5

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#### PROFESSIONAL EXPERIENCE:

Piper Jaffray Milwaukee, WI May 2017-Present

Fixed Income Sales and Trading Intern

- Aid in screening and analysis of mortgage-backed securities
- Create client presentations and security write-ups
- Build security cash flows using Bloomberg API
- Reconcile hedge positions
- Assist traders and salesmen in day-to-day activities

# **UWM SARUP Wood Shop**

Milwaukee, WI Apr 2015-Present

**Technician** 

Assist students with wood shop machinery, including high-detailed areas such as CNC machines

- Ensure safety of students by communicating with coworkers and remaining attentive and aware
- Manage wood shop and assist with events taking place within SARUP

#### **National Government Services**

West Allis, WI

Audit and Reimbursement Intern

May 2016-Sept 2016

- Completed desk reviews and settlement of Medicare cost reports
- Collected and disburse Medicare funds to institutional providers
- Reported results and assist in the review of policies to ensure that all SOPs are being followed
- Performed other accounting projects/provided administrative support

**Culver's Restaurant** Port Washington, WI Crew Member Nov 2011-Nov 2013

**United States Soccer Federation** 

Port Washington, WI Feb 2007-Nov 2011

Referee

#### **TECHNICAL SKILLS:**

- FactSet, Bloomberg Certified
- Matlab Onramp course completed
- Microsoft Word, Excel, PowerPoint, Outlook, Access

#### **OTHER ACTIVITIES:**

- Portfolio Manager of Student Investment Club
- Collegiate Entrepreneur Organization

# CHRISTIAN R. PACHECO

500 Shelbourne Ct 77 • Racine WI 53402 • (212) 390-1969 • cpacheco@uwm.edu

CFA Level I Candidate

December 2017

#### **EDUCATION:**

#### University of Wisconsin - Milwaukee

Milwaukee, WI

Bachelor of Business Administration

**Anticipated Graduation: May 2018** 

Major: Finance, Relevant Coursework: Finance / Accounting / Economics

Major GPA: 3.470/4.000. Dean's list Lubar School of Business, Fall 2015, Fall 2016

Magdalena Ocampo (analyst on #2 *Institutional Investor* ranked strategy team) IMCP Scholarship recipient for 2017-2018 Alois Bulawa Scholarship recipient for academic year 2016-2017

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Financed 100% of tuition and living expenses through academic scholarships and employment while a full-time student

#### PROFESSIONAL EXPERIENCE:

Robert W. Baird & Co.

Milwaukee, WI

Quantitative Resource Group Internship – Public Finance

September 2017 - Present

- Work closely with public finance bankers, support bankers, quantitative analysts and marketing coordinators to gain first-hand experience in primary market municipal bond origination
- Update deal tracking files, clients' existing debt files, marketing material, and run various Bloomberg queries
- Monitor and update refunding model
- Assist in creation of financing plans e.g., run refunding scenarios on clients' outstanding debt

Account Transactions Internship – IRA Group

**April 2017 – September 2017** 

 Assisted full-time IRA specialists with processing contributions and distributions for all types of individual retirement accounts to ensure compliance with tac code and prevent penalties for clients and fines for the firm

Educators Credit Union Racine, WI

Member Finance Representative - Central Office

**May 2015 – September 2016** 

- Educated and advised on products and services to increase financial literacy and achieve financial success
- Analyzed Equifax credit reports for individuals to determine credit risk and financial capacity for loan applications
- Originated and closed loans: credit card, personal, auto, mortgage refinancing under \$100,000 with 80% LTV
- Helped members save over \$90,000 through refinances with Fast Lane Finance program
- Select Client Experience: Residential Property Refinance
  - Saved over \$9,000 through careful situation analysis and assessment of property's equity. Refinanced property to include: 1st, 2nd mortgage and \$15,000 in variable rate credit card debt to 1 payment at 1 fixed rate

Interactive Teller Agent – ITM Group

**November 2014 – May 2015** 

- Added value to new ITM technology for members by helping them redeem over \$7,000 in unclaimed rewards
- Led department for fastest transaction time and number of sessions for six consecutive weeks

Member Service Representative, Response Center

May 2014 – November 2014

- Analyzed available CD and money market options to recommended best choice for members
- Identified and prevented fraud from occurring on cards to help company save thousands of dollars

# PROFESSIONAL SKILLS:

- DBC Finance, Bloomberg, FactSet, MS Office: Word, PowerPoint, Excel, Outlook
- Previous Certifications: Wisconsin Notary Public, Commission Dates 05/29/2015-05/28/2019; NMLS 1347399
- Languages: Native in English and Spanish and able to read and write with professional proficiency

### **OTHER ACTIVITIES:**

#### **Public Service Commission of Wisconsin**

Milwaukee, WI

Cost of Capital for Utility Companies

February - May 2017

Calculated the cost of capital for utility companies by analyzing historical interest rates, expected returns

# **Duff & Phelps Investment Banking Competition**

Milwaukee, WI

Investment Banking Group Competition Participant

October - November 2016

- Estimated FMV of HBO using DCF, comparable company analysis, and precedent transaction approaches
  - Analyzed strategic position, industry environment and financial condition
  - Compared strategic and financial buyers for HBO to recommend optimal acquisition scenario

# MITCHELL RZENTKOWSKI

5535 Berkshire Ct • New Berlin WI 53151 • (414) 391-4159 • rzentko3@uwm.edu

#### **EDUCATION:**

### University of Wisconsin - Milwaukee

Masters of Science in Management- Taxation (MS-T)

Anticipated Graduation: May 2017

Major: Finance & Accounting Cumulative GPA: 4.00

Dean's Honor List: 2016

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Financed 100% of tuition/living expenses through employment while a full-time student

### University of Wisconsin - Milwaukee

Major: Accounting & Finance
Cumulative GPA 3.98/4.00

Dean's Honor List: 2012.2013.2014.2015

#### PROFESSIONAL EXPERIENCE:

### **Grant Thornton, LLP**

Milwaukee, WI

Private Wealth Tax Intern

**June 2016–August 2016** 

- Identified and resolved technical tax issues, and assisted in the review of tax preparations
- Examined, and assessed various tax issues while also providing information to senior staff
- Responded to inquiries from the IRS and other tax authorities

#### **KIA of North Grand Rapids**

Grand Rapids, MI

Management Intern

December 2015–February 2016

- Assisted & participated in daily sales meetings
- Reviewed daily and monthly financial progress with the controller
- Executed new car orders and rebate plans with the district KIA representative

### **AGK Accounting LLC**

Fort Atkinson, WI January 2015–May 2015

Personal Income Tax Intern

- Aided with payroll, tax, and account processing
- Completed and processed over 300 individual tax returns
- Supported the enrolled agent on s-corps, partnerships, and farm returns

# **TECHNICAL SKILLS:**

- Bloomberg, EVA Express, and FactSet
- Microsoft Excel, Word, PowerPoint, VBA programming
- GoSystem tax processing

2012-2016

# CARL L. SCHEMM

7144 Tamarack Ct. • Mequon, WI 53092 • (920) 650-3355 • clschemm@uwm.edu

#### **CFA Candidate**

- Level I Exam Passed 2015
- Level II Exam Passed 2016
- Level III Exam Passed 2017

# **EDUCATION:**

University of Wisconsin - Milwaukee

Milwaukee, WI

Master of Science in Management – Finance Analysis

Cumulative GPA: 4.0 / 4.0

Investment Management Certificate Program (21-Months) (lubar.uwm.edu/IMCP)

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#### **University of Wisconsin Oshkosh**

Oshkosh, WI

**Graduation: June 2015** 

### **Bachelor of Business Administration in Finance & Economics**

Cumulative GPA: 3.6 / 4.0

Cum Laude, Dean's List: 3 Semesters, Honor Roll: 6 Semesters

Minor in global business & emphasis in cost management

CFA Institute Research Challenge

Student-Managed Endowment Fund: Portfolio Manager, Analyst

**September 2014 – May 2015** 

November 2014 – February 2015

**Anticipated Graduation: May 2018** 

# PROFESSIONAL EXPERIENCE:

#### State of Wisconsin Investment Board

Madison, WI

Securities Analyst Intern – Public Equities

June 2017 - Present

- Assist equity research analysts in company and industry research and valuation analysis
- Perform discounted cash flow (DCF) modeling and employ relative valuation methods to assess attractiveness of investments
- Interact with sell-side analysts and company management teams to help form and revise investment options

#### **UMB Fund Services**

Milwaukee, WI

Mutual Fund Accountant I

June 2015 - August 2016

- Calculated funds' net asset values to report to advisors, reporting agencies, transfer agents, and analysts
- Recorded transactions and communicated holdings and cash availability information to portfolio managers
- Researched corporate action, dividend, and interest information through resources such as Bloomberg

#### **Best Buy**

Oshkosh, WI

Computing Sales Consultant

**August 2014 - June 2015** 

- Advised clients on solutions to their product need with knowledgeable, unbiased information
- Achieved the top salesperson ranking in the store in terms of revenue per hour

# **TECHNICAL SKILLS:**

- Bloomberg Market Concepts, FactSet, Morningstar
- Word, Excel, PowerPoint, Outlook, and Access

# HONORS AND ACTIVITIES:

ACG CUP (investment banking competition) Participant

November 2016 - Present May 2015

Student Leadership Award Recipient

May 2015

Who's Who Among Students in American Universities & Colleges Award

January 2015 - Present

Beta Gamma Sigma Honor Society Ross McKenzie Lang Memorial Scholarship Recipient

January 2015

UW Oshkosh College of Business Ambassador

**September 2014 – May 2015** 

Economics of Scotland Study Abroad Program

June 2013

Wisconsin Covenant Scholar

May 2011

Masonic Foundation Scholarship Recipient

May 2011

# **GURCHARAN SINGH**

• Brookfield WI 53045 • 262.347.8789 • g.s.singh@outlook.com

#### **EDUCATION:**

### **University of Wisconsin – Milwaukee**

**Bachelor of Business Administration** 

Major: Finance

Cumulative GPA **3.57**/4.00; Business & Econ GPA: **3.70**/4.00; Last 42 Credits: **3.95**/4.00

Dean's Honor List: 2014 - 2016

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#### PROFESSIONAL EXPERIENCE

Robert W. Baird

Milwaukee, WI

*Investment Analyst Intern – Baird Advisors* 

**May 2017 – August 2017** 

**Expected Graduation: May 2018** 

- Buy-side summer internship that focused on municipal credit research for Baird Advisors (a fixed income
  asset management firm) Baird Advisors was a finalist for the Morningstar 2016 Fixed Income Fund
  Manager of the Year Award for its management of the Baird Core Plus Bond Fund (BCOIX)
- Created and updated new issue deal sheets for fixed income securities through BVAL and CDRA Bloomberg functions
- Researched securities in various sectors of the complex municipal bond market by thoroughly analyzing preliminary official statements, roadshow documents, and using Bloomberg
- Constructed municipal bond portfolio for summer project; incorporated several Baird Advisors themes into my investment philosophy such as the fund's unique duration neutral approach
- Maintained and checked Belle Haven account through Perform software to monitor bought and sold inventory; was responsible for notifying when to reduce and/or remove CUSIPs from portfolio

### **Satgur Corporation**

Milwaukee, WI

Restaurant Operations Manager

October 2008 – Present

- Direct and coordinate organization's financial and budget activities to determine funding requirements, capital structure and financing decisions
- Build comprehensive financial model to evaluate feasibility for new restaurant ventures
- Lead targeted marketing efforts at the millennial demographics via social media strategies, resulting in a 27% increase in social media following and revenue increase of \$23,000 last year
- Perform industry and market research to identify new revenue streams and identify key growth drivers; allocated resources in growing catering business resulting in annual revenue increasing by 35% YoY
- Decreased payroll expense in 2015 by 6% YoY through eliminating inefficiencies in staffing schedules and reducing idle time

#### TECHNICAL SKILLS & OTHER ACTIVITIES

- Bloomberg, FactSet Axioma & PA, Investortools Perform
- Microsoft Excel, PowerPoint, Outlook, OneNote
- Student Investment Club lead financial sector analyst
- Passions include basketball, film/cinema, investments, and astronomy

# ANDREW STOTT

2036 N Prospect Ave Unit 1504 • Milwaukee, WI 53202 • (262) 389-4321 • arstott@uwm.edu

### **EDUCATION:**

2018 Level 2 CFA Candidate

June 2018 Milwaukee, WI

<u>University of Wisconsin-Milwaukee</u> Master's of Science:

**Anticipated Graduation Date: May 2018** 

Major: Finance Analysis Cumulative GPA: 4.000/4.000

Investment Management Certificate Program (21-Months) (lubar.uwm.edu/IMCP)

- CFA University Affiliated Program
- Analyze individual securities over multiple asset classes
- Monitor and rebalance portfolios of real money
- Report performance and attribution to both internal and external investment boards for over \$7 mil of cumulative AUM

Finance 100% of tuition living expenses through self-employment (ARS Gaming LLC) while a full time student

### **University of Wisconsin-Madison**

Madison, WI

Bachelor's of Science 2004-2008

Majors: Physics and Economics

• Member of Delta Theta Sigma Fraternity-Charity and volunteer work at Dane County Fairs

### **PROFESSIONAL EXPERIENCE:**

### **Dana Investment Advisors**

June 2016-Present

Fixed Income Analyst Intern

- Research convertible Securities
- Calculate lowest duration/highest yield ETF portfolios
- **Trade** bonds for portfolios
- Model portfolio characteristics using BondEdge/Excel

### **ARS Gaming, LLC**

January 2009-Present

Poker Player, owner

- Prepare, analyze and solve game theory trees
- Group Study/Networking: Began and joined several groups
- Coached four part-time players from losing to combined \$60,000 winners year over year
- Review past performance: Weekly review to determine better ways to play hands
- Research: Psychology, Mindfulness, Buddhism, Physiology, Statistics, Game Theory

#### **TECHNICAL SKILLS:**

- FactSet, Bloomberg
- Microsoft Excel, Word, PowerPoint, Access
- R, SAS Jump, Mat-Lab, Graphical Analysis

# **OTHER ACTIVITIES:**

• ACG Cup (investment banking competition) Participant

• American Physical Society Member (Physics)

2015, 2017

2006-Present

# PETER G. WYCKLENDT

4485 North Woodburn Street • Shorewood, Wisconsin 53211 • (414) 517-4361 • pgw@uwm.edu

#### **EDUCATION:**

# **University of Wisconsin – Milwaukee**

Bachelor of Business Administration Anticipated Graduation: May 2018

Majors: Accounting and Finance Cumulative GPA: 3.88/4.00

Dean's Honor List: 2015, 2016, 2017

Investment Management Certificate Program (21-Months) (lubar.uwm.edu/IMCP)

- A CFA University Affiliated Program
- Analyze individual securities over multiple asset classes
- Monitor and rebalance portfolios of real assets
- Report performance and attribution to both internal and external investment boards that oversee over \$7 million of cumulative AUM

Finance 100% of tuition/living expenses through employment while a full-time student

### PROFESSIONAL EXPERIENCE:

### Robert W. Baird & Co. Incorporated

Asset Management Intern – SAM Portfolio

Milwaukee, WI March 2017–Present

- Provide research and analysis on distinct holdings within the portfolio
- Create and continuously develop a PRIME sheet used to analyze current and potential holdings
- Analyze and back test financial information used by superiors to actively manage money
- Support portfolio managers by completing tasks that pertain to the team

# Robert W. Baird & Co. Incorporated

Milwaukee, WI

Account Transaction Intern

**May 2016–December 2016** 

- Facilitated transfers of equities within client accounts at Robert W. Baird to assist financial advisors in client management
- Sent and received client cash through multiple formats, including Automated Clearing House and wires
- Evaluated whether accounts were subject to Regulation T or have had liquidation violations in order to notify advisors and issue a fine
- Deposited checks into client accounts to ensure funds for trades

### FirstPathway Partners

Milwaukee, WI

Investor Program Intern

June 2015-May 2016

- Researched information pertaining to the Immigrant Investor Program to identify opportunities for qualifying investments in the U.S economy
- Tabulated and organized business-related data for future reference
- Performed general office tasks, including digital file maintenance and digital media editing, to ensure timely workflow and organization of key information

### **TECHNICAL SKILLS:**

- FactSet, Bloomberg certified
- Microsoft Excel, Word, PowerPoint

### **OTHER ACTIVITIES:**

- University of Wisconsin-Milwaukee
  - o Member of Lubar School Business Scholars, a program for students with high achievement
  - o Member of UWM Habitat for Humanity, serving as volunteer home builder
  - o Intramural athletics, participating in basketball

### KARISSA ZANONI

21345 Partridge Ct. • Brookfield WI 53045 • (262) 364-6243 • knzanoni@uwm.edu

#### **EDUCATION:**

University of Wisconsin - Milwaukee

Bachelor of Business Administration Anticipated Graduation: May 2018

Major: Finance & Accounting Cumulative GPA: 3.64/4.00

Dean's Honor List: 2013, 2014, 2016, 2017

Investment Management Certificate Program (21-Months) (lubar.uwm.edu/IMCP)

- A CFA University Affiliated Program
- Analyze individual securities over multiple asset classes
- Monitor and rebalance portfolios of real money
- Report performance and attribution to internal and external investment boards for over \$7 mil of AUM

### PROFESSIONAL EXPERIENCE:

Riverwater Partners LLC
Research Intern
Milwaukee, WI
May 2017-Present

- Attend meetings with various company management teams
- Participate in research meetings, pitching stocks and discussing investment decisions
- Sector coverage: Financials & Consumer sectors

### **Capital Market Consultants**

Milwaukee, WI

Finance Associate Intern

October 2016-May 2017

- Contact funds and review fund questionnaires used to analyze and write reports
- Use Morningstar Direct to create fact sheets, performance reviews and quarterly reviews
- Assist Senior Research Analysts in the production of various reports and client deliverables

Starbucks
Brookfield, WI
Barista
Aug 2015-February 2016

- Knowledgeable of upcoming promotions, recipes and retail items
- Follow guidelines and tasks listed to ensure a clean environment

### **TECHNICAL SKILLS:**

- Axioma and Northfield factor performance and risk analytical programs
- Bloomberg Certified, FactSet and Morningstar Direct
- Microsoft Excel, Word, and PowerPoint

### HONORS AND ACTIVITIES:

- Recipient of Ronald and Marjorie Krizek Scholarship in Finance for 2017-2018–\$3,500
- Elmbrook Humane Society–Portfolio Project

January 2018–Present

Aurora Healing Center Volunteer–12 hours per month
 CFA Research Challenge Competition–Assigned Equity: MCS

April 2017–Present October 2017–February 2018

• Public Service Commission of Wisconsin–Utility Cost of Capital Project

**January 2017–May 2017** 

• Adirondack Funds–Small Cap Fund Portfolio Competition

October 2016–April 2017

Student Investment Club–Member

January 2016–January 2017

Amplify Trading–Trading the News & Market Fundamentals

November 2016

• Production Club-Assistant Director/Production Assistant

September 2014-May 2015

National Society of Collegiate Scholars—Treasurer Officer

**January 2014-May 2015**